



# News & Notes



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June 2009

Insurance Professionals of Roanoke

**Next Meeting  
August 20, 2009**

**Holiday Inn  
Tanglewood**

Dear Members:

Thank you for allowing me to serve as President of Insurance Professionals of Roanoke for the past two years.

I have learned a lot and appreciate so much those of you who have helped and encouraged me.

I know we all wish Julie the best as she begins her term as President and I trust we will all offer her our strong support.

Thanks again for all you have done over the past two years to make my job as President easier.

Sincerely,

*Jessica*

President 2007-2009

Jessica Mason, CPCU, AIS, CPIW

Insurance Professionals of Roanoke



**Celebrate the 4<sup>th</sup> of July**



## 2008-2009 IPR Officers & Committee Chairpersons

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OFFICERS		PHONE	FAX
<b>President</b>	Jessica M. Mason, CPCU, AIS, CPIW	983-4583	982-6507
<b>President Elect</b>	Sandra W. Bowling, ARM, AAI, CPIW, DAE	855-5157	344-4096
<b>Vice President</b>	Julie Harrell, CPIW	983-4616	982-6507
<b>Treasurer</b>	Sonya David, CIC	855-5152	344-4096
<b>Secretary</b>	Teresa Sloan	345-8500	345-5330
<b>Immediate Past Pres</b>	Trish Clark, ACSR, CPIW, DAE	855-5185	344-4096
<b>COMMITTEE CHAIRPERSONS</b>			
<b>Newsletter</b>	Margaret Byrd Wilson, CIC, CPIW, ACSR, DAE	855-5164	344-4096
<b>Public Relations</b>	Sandra W. Bowling, ARM, AAI, CPIW, DAE	855-5157	344-4096
<b>Membership</b>	Julie Harrell, CPIW	983-4616	982-6507
<b>Scholarship</b>			
<b>Education</b>			
<b>Bylaws/Parliamentary</b>	Ann H. Huddleston, CPIW	342-0390	
<b>Legislative</b>	Teresa Sloan	345-8500	345-5330
<b>Gifts &amp; Flowers</b>	Melanie Hedgepath	774-4572	774-4572
<b>Hospitality</b>	Patricia Clark, CPIW, ACSR DAE	855-5185	344-4096
<b>Safety</b>	Angelina Rubenzer	855-5163	344-4096
<b>Audit</b>	Freda G. Horn, CIC, CPIW	345-7721	345-4614
<b>Ways &amp; Means-Nascar</b>	Chris Nichols, CPCU, CIC, CPIW	983-4583	982-6507
<b>Golf Tournament</b>	Patricia Clark, CPIW, ACSR, DAE	855-5185	344-4096
<b>Reservation</b>	Julie Harrell, CPIW	983-4616	774-4572
<b>Long-Range Planning</b>	Board Members		

Monthly Program		
August	Planning Meeting	Julie Harrell
September	Public Relations	Sonya David
October	Welfare	Melissa Maddox
November	Ways & Means	Chris Nichols
December	Hospitality	Trish Clark
January	Membership	Teresa Sloan
February	Safety	Angelina Rubenzer
March	Legislative	
April	Education	
May	Hospitality	Trish Clark



### Reminder

Holiday Inn requires that reservations for the monthly meeting be given to them on Friday prior to the Thursday meeting. Please call your reservations or email Julie Harrell [jharrell@bbandt.com](mailto:jharrell@bbandt.com) no later than 10:00am on the Friday prior to the Thursday meeting.

No refunds will be available on reservations cancelled after the 10:00am deadline.

## Secretary's Report

There is not a May Secretary's report since our May Meeting was our Appreciation Dinner, Installation of Officers and Awarding Certificates to our three Scholarship recipients.

# NATIONAL CONVENTION REPORT

## Julie Harrell, CPIW – President Elect

"Laissez les bons temp rouler" (Let the good times roll). There is no better way to sum up the City of New Orleans. Several people told me before I left that there is nothing like the experience of a national conference and they were right. NAIW had attendees there from Puerto Rico, Hawaii and everywhere in between and they could not have been a nicer group.

Our hotel was right on the Mississippi River and it was amazing to just sit and watch the boats lazily moving along and the view at night with the lights from the nearby bridge was spectacular! We were in walking distance from just about everything we wanted to see, do and eat!!

We arrived on Wednesday and took a tour of the city learning about the city, how their cemeteries are all above ground, going by the hardest hit lower 9th ward and seeing the devastation that still exists -- you can clearly see the water lines on so many of the structures as well as the markings on homes signifying the number of people who were in the house, how many people were found dead and how many pets were found dead. That part of the tour was somber to say the least but the people of New Orleans clearly love their city and the rebuilding process has come a long way. From there we went by the historic buildings, multi-million dollar homes and learned a little bit about voodoo then ending our trip at the city market area on Decatur Street.

On Thursday I attended a "Risk Analysis in Underwriting" CE class (8 hours!) put on by Omni Risk Management and taught by Peggy Sellers who used to be employed with OSHA. The class was incredible, we learned a lot and we were informed at the beginning that everyone who attended would be OSHA certified, what a surprise! After the class was the First Timers meeting -- there were 94 (I believe, it may have been 93 or 95 but regardless it was a large portion of the total number of attendees)! Then it was on to the Delegates briefing where we learned that there would be nothing that needed voting on during the business sessions, of course, there was a spontaneous eruption of applause and "yahoos" from everyone in the room.

Friday was the CWC Speak Off Competition and the competitors were fierce and the judges had a close final decision. -- Jennifer Scarberry, Region III won. I have a list of all the winners if anyone would like to see. Awards were handed out at the lunch that day as well as gifts drawn by the exhibitors. I didn't win any of those and was disappointed because they gave away a lot of great things. Friday evening, 23 members from Region II headed across the street from our hotel to Harrah's for a dinner buffet and I do mean a buffet! It was wonderful even though we didn't win any money!

The last general session was Saturday morning followed by another great class. Like all good things there had to be an end and that came in the form of the closing night event and it was a night to remember. The entertainment was phenomenal and ladies, NAIW know how to throw a party!

If any of you have not been to a national convention and you get the opportunity to go, please take advantage and you will not be disappointed.

There were 389 attendees at this conference. Usually around 900+ attend the National Conference.

# SCHOLARSHIP PRESENTATION

*Angelina R. Rubenzer, CEI - Chairperson*



**“If we don’t change we don’t grow, and if we don’t grow we aren’t really living” – Gail Sheehy**

- These students are about to enter one of the biggest changes they will encounter of their lives and IPR is proud to aid in this change as we believe they will continue to be impressive individuals and great assets to our society.
- The winners and a little bit about them follows:

## **Laura Kay Rogers:**

Laura is a senior at Allegheny High School in Covington VA who won us over with her spirit and optimistic determination. Despite any challenges she has faced she has chosen to face them with a positive outlook and the strength of mind of a true leader. Her goal is to study business and law in order to be a benefit not only to society but more personally to her family. We are proud of her academic accomplishments and her ability to couple that with extensive extra-curricular activities, numerous talents, and a zest for life.

## **Daniel Wright:**

Daniel Wright is a senior at Cave Spring High School here in Roanoke. Daniel met the academic standards but won our vote due to his ability to set goals and accomplish them, reflecting his unrelenting work ethic. An example of this is his life-long dream of attending Brigham Young University, no easy task...and I am pleased to report he has been accepted. There are other difficult tasks Daniel has accomplish while working toward that goal which include working a part-time job while still making time to volunteer and earn the prestigious Eagle Scout Award.

## **Zachary Armentrout:**

Zach is a senior at Glenvar High School in Salem. Zach impressed our board with his will power and incredible determination. These traits have also impressed his Guidance Coordinator who stated, “He is the type of person who has high expectations of himself and understands that all forms of success carry a price. He is not afraid to take the calculated risk and does not back down from a challenge.” Some people never understand that lesson and the IPR are excited that he continues to believe in himself and hasn’t given up on his dreams. We believe in him as well.

Thanks so very much to everyone that has helped with all of the fundraising events with not only your donations, but also your time. You are the reason that we are able to provide these scholarships to these students, IPR started out with one \$250 scholarship – just look how far we’ve come! Thanks again and have a great summer!

**"THANK YOU"**

THANK YOU

Dear Insurance Professionals,

Thank you so much for your generous scholarship gift. With it I plan on paying for a portion of my tuition. It is gifts like this that make education impossibilities, realities for students like myself. I hope to keep in touch and relay to your organization all my achievements and adventures in the wild state of Utah!

Thank you,  
email: [danielwright1290@yahoo.com](mailto:danielwright1290@yahoo.com) Daniel Wright

# GOLF TOURNAMENT UPDATE



**HAPPY SUMMER EVERYONE:**

I know it seems early to start talking about the golf tournament but October is not that far away.

As some of you know or not, we have changed our venue this year. We will be at the **ROANOKE COUNTRY CLUB!!!** I am hoping this will be good for us. It is a tad more cost in some areas, but less in others and I think it will even out. They are donating to us 4 free greens fees certificates for our first place prize. Since this is a private club, I am hoping to get great response to this.

Sandy, Roy Bucher (our negotiator) and I met with them and they could not have been nicer. Tried to give us everything we asked for so I am hoping that we will receive good response. We saw Chip and he is thrilled that we are moving.

We are going to be meeting with Melissa and Angelina soon to start going forward but wanted to ask if you all would remember this event when you are talking with company people as they come to your office and play it up.

The date is October 1, Thursday, as it has been and I don't think anyone will be disappointed with the course. It is beautiful!! We will have breakfast and lunch as we have done. We need a beer cart sponsor and food sponsor if possible.

We will be in touch soon, but let me know if you have any other suggestions. Stay Cool!!

*Trish*

Trish Clark, ACSR, CPIW, DAE  
Golf Tournament Chair

**HAPPY Birthday!**



## **June, July Birthdays**

**6/14 – Melanie Hedgepath**

**6/29 – Sonya David**

**7/4 – Ann Huddleston**

**7/7 – Amy Campbell**

**7/6 – Mary Collier**



**FLY YOUR FLAG**

**“4<sup>TH</sup> OF July”**