



# News & Notes

[www.iprva.com](http://www.iprva.com)

## August 2011

Insurance Professionals of Roanoke

*Next Meeting*  
*Aug. 18, 2011*

### Roanoke Country Club

#### Menu

Tossed salad  
Chicken Roma over Pasta  
mixed vegetables  
Rolls  
ice cream

**Cost \$16.00**

**Meeting Time**  
**6:00PM**

#### Reservations:

Angelina Fair  
[ARFair@chaslunsford.com](mailto:ARFair@chaslunsford.com)

855-5163



#### Important Dates to Remember

**Saturday, September 10, 2011**  
**Old Salem Days**

**Thursday, September 15, 2011**  
**Monthly Meeting**

**Friday & Saturday**  
**September 16&17<sup>th</sup>, 2011**  
**2011 VA Council Meeting**

**October 6<sup>th</sup>, 2011**  
**Golf Tournament**

## President's Letter

### **Remodel, Revitalize, Renew....**

Once again, time has flown and summer is almost over. I hope everyone got the opportunity to take some time and enjoy a little of it.

There is a lot going on in the next few months. September will be especially busy, we have Old Salem Days on September 10<sup>th</sup>, our meeting on the 15<sup>th</sup> and our council meeting on the 16<sup>th</sup> & 17<sup>th</sup>. Then the October 6<sup>th</sup> golf tournament will be right on our heels – save the date. It is a bit overwhelming but if we chose to ban together we can accomplish it and turn it into an opportunity to fellowship, network and grow.

I am looking forward to our planning meeting this month. I am hoping you will partner with me to do a little remodeling. Remodeling does not have to be about throwing out the old, sometimes the old just needs a little TLC to revitalize it into something more modern and functional. We can do this if we utilize are best resources – ourselves.

If you have any ideas for membership, education, monthly programs, charity functions or fund raising options please come to the meeting prepared to share them.

I have been pondering the decline in membership on a local, state and national level for some time now. My question has been what can we offer that people can't get from IIAV or PIA? Many of us have designations that require follow up education through one of these organizations. This usually meets or exceeds CE requirements for those who hold licenses. Some of us work for companies and don't need continuing education at all. Times are tough and most employers are cutting back so what do we have to offer that no one else does?

Yesterday, something triggered in my head. The one thing we have that they don't is the ability to gather on a regular basis in a local setting. What we need to decide is what we want to get out of that ability? Fellowship, Networking, Education, Involvement in the Community, Becoming a more Desirable Employee are all things we can address. What keeps you up at night? Whatever it is, that's what we should be trying to address here on a local level.

My hope is for us to turn our meetings into something enjoyable and satisfying. Please partner with me, let's remodel and revitalize our organization.

Sincerely,

***Sonya David, CIC, CPIW  
President***

## 2011-2012 IPR Officers & Committee Chairpersons

OFFICERS		PHONE	FAX
<b>President</b>	Sonya David, CIC, CPIW	855-5152	344-4096
<b>President Elect</b>	Teresa Sloan, AIS, ANIS, CPIW	345-8500	345-5330
<b>Vice President</b>	Angelina Fair, CEI	855-5163	344-4096
<b>Treasurer</b>	Kim Elliot, CIC, CPIW	982-3511	342-9747
<b>Secretary</b>	Danielle Cranwell	983-4612	982-6507
<b>Immediate Past Pres</b>	Julie Jones, CPIW	983-4616	982-6507
COMMITTEE CHAIRPERSONS			
<b>Newsletter</b>	Julie Wilburn	389-5818	389-3753
<b>Public Relations</b>	Teresa Sloan, AIS, ANIS, CPIW	345-8500	345-5330
<b>Membership</b>	Angelina Fair, CEI	855-5163	344-4096
<b>Scholarship</b>	Angelina Fair, CEI	855-5163	344-4096
<b>Education</b>	Jessica Mason, CPCU, CIC, CPIW, AIS	982-4583	982-6507
<b>Bylaws/Parliamentary</b>	Ann H. Huddleston, CPIW	342-0390	
<b>Gifts &amp; Flowers</b>	Sue Spraker	345-8500	345-5330
<b>Hospitality</b>	Trish Clark, ACSR, CPIW, DAE Becky Browning	855-5185 344-8500	344-4096
<b>Audit</b>	Freda G. Horn, CIC, CPIW, CRM	345-7721	345-4614
<b>Golf Tournament</b>	Trish Clark, CPIW, ACSR, DAE	855-5185	344-4096
<b>Welfare/Ways &amp; Means</b>	Danielle Cranwell	983-4612	982-6507

### Monthly Program

<b>August</b>	<b>Planning Meeting</b>	<b>Sonya David</b>
<b>September</b>	<b>Conference Work</b>	<b>Sonya David</b>
<b>October</b>	<b>Open</b>	
<b>November</b>	<b>Open</b>	
<b>December</b>	<b>Hospitality</b>	<b>Trish Clark</b>
<b>January</b>	<b>Open</b>	
<b>February</b>	<b>Open</b>	
<b>March</b>	<b>Legislative</b>	
<b>April</b>	<b>Open</b>	
<b>May</b>	<b>Hospitality</b>	<b>Trish Clark</b>

#### REMINDER:

Roanoke Country Club requires reservations for the monthly meeting be given to them on Friday prior to the next Thursday meeting. Please email your reservations to Teresa Sloan no later than 10:00am on the Friday prior to the meeting.

**NO REFUNDS WILL BE  
AVAILABLE ON  
RESERVATIONS  
CANCELLED AFTER THE  
10:00AM DEADLINE**

# AUGUST MEETING AGENDA

Our August Meeting will be our planning session. Don't be alarmed at the "Open" agendas for our future meetings. We are getting away from the tradition of having each committee chair run or plan a meeting in hopes of being able to offer more of what you want to see. There are plenty of ideas floating around to take up these slots. Please come prepared to share your input on what direction you would like to see our association take.

We will be discussing ...

- Programs for future meetings
- Old Salem Days & future fundraisers
- 2011 VA Council Meeting
- Golf Tournament
- Scholarship
- And anything else that comes up

If there is something you would like to see "remodeled" please come prepared to discuss it.

## Happy Birthday!



**Trish Clark – 8/4**

**Danielle Cranwell – 8/18**