



News & Notes



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April 2010

Insurance Professionals of Roanoke

Next Meeting Apr 15, 2010

Roanoke Country Club

Speaker

**Mona Kay Huffer, CISR,
CPIW**

**Virginia Council Director
NAIW International**

Menu:

**Beef Burgundy
Egg Noodles/Broccoli
Tossed Salad
Vanilla Ice Cream
Ice Tea
Coffee**

Cost \$16.00

**Meeting Time
6:00PM**

Reservations:

**Teresa Sloan
tsloan@vacoins.org
Phone 345-8500
Fax 345-5330**

Dear Members:

I trust that everyone had a wonderful Easter and that you are enjoying the beautiful weather.

I believe I speak for everyone when I say that we truly loved having the local CPCU members at the March meeting, and we hope that we get a few return guests. It was a joy to have so many new faces.

It is with great pleasure that I welcome Danielle Simons with BB&T as our newest IPR member. WELCOME DANIELLE!

The Board of Directors will meet on Wednesday, April 15th, 2010 at BB&T at 5:30pm.

Mona Kay Huffer, CISR, CPIW, Virginia Council Director, will be our guest speaker at the April meeting. Mona Kay was to speak at our January meeting, but as you know, it was cancelled due to the weather. As I said then, this is a great time for guests to learn about NAIW, so please invite a guest to attend.

Be safe out there

Sincerely,

Julie

President

Julie Jones, CPIW
Insurance Professionals of Roanoke

Happy Easter!



2009-2010 IPR Officers & Committee Chairpersons

OFFICERS		PHONE	FAX
President	Julie Jones, CPIW	983-4616	982-6507
President Elect	Sonya David, CIC	855-5152	344-4096
Vice President	Teresa Sloan, AIS, CPIW	345-8500	345-5330
Treasurer	Angelina Rubenzer, CEI	855-5163	344-4096
Secretary	Sandra W. Bowling, ARM, AAI, CPIW, DAE	855-5157	344-4096
Immediate Past Pres	Jessica M. Mason, CPCU, CIC, AIS, CPIW	983-4583	982-6507
COMMITTEE CHAIRPERSONS			
Newsletter	Margaret Byrd Wilson, CIC, CPIW, ACSR, DAE	855-5164	344-4096
Public Relations	Sonya David, CIC	855-5152	344-4096
Membership	Teresa Sloan, AIS, CPIW	345-8500	345-5330
Scholarship	Angelina Rubenzer, CEI	855-5163	344-4096
Education	Jessica Mason, CPCU, CIC, CPIW, AIS	982-4583	982-6507
Bylaws/Parliamentary	Ann H. Huddleston, CPIW	342-0390	
Legislative	Teresa Sloan, AIS, CPIW	345-8500	345-5330
Gifts & Flowers	Kim Elliott, CIC, CPIW	982-3511	342-9747
Hospitality	Melissa Maddox, AIS, AIC	345-8800	345-5330
Safety	Angelina Rubenzer, CEI	855-5163	344-4096
Audit	Freda G. Horn, CIC, CPIW, CRM	345-7721	345-4614
Golf Tournament	Patricia Clark, CPIW, ACSR, DAE	855-5185	344-4096
Reservation	Teresa Sloan, AIS, CPIW	345-8500	345-5330
Long-Range Planning	Board Members		

Monthly Program		
August	Planning Meeting	Julie Jones
September	Public Relations	Sonya David
October	Welfare	
November	Ways & Means	Chris Nichols
December	Hospitality	Trish Clark
January	Membership	Teresa Sloan
February	Safety	Angelina Fair
March	Legislative	Teresa Sloan
April	Education	Jessica Mason
May	Hospitality	Melissa Maddox

REMINDER:
 Roanoke Country Club requires reservations for the monthly meeting be given to them on Friday prior to the next Thursday meeting. Please email your reservations to Teresa Sloan no later than 10:00am on the Friday prior to the meeting.

NO REFUNDS WILL BE AVAILABLE ON RESERVATIONS CANCELLED AFTER THE 10:0AM DEADLINE



SECRETARY'S REPORT

March 18, 2010 Meeting

The Insurance Professionals of Roanoke met on March 18, 2010 at Roanoke Country Club. The meeting was called to order at 6:10pm by President, Julie Jones, CPIW. Julie introduced IPR's officers and our newest IPR member, Windy Huffman from One Beacon. We had 12 members attending with 16 CPCU guest and 7 other guest for a total of 35 present.

Julie Wilburn read the collect.

Mr. Bob Bradshaw, President & CEO of the Independent Insurance Agents of Virginia/DC was our guest speaker. Bob went through some of the bills that had been presented to Legislature which pertained to the Insurance Industry. Bob advised there were 2,900 bills submitted for Legislation in this session.

Due to the bad publicity the Insurance Industry continually gets, Bob advised us to know who our delegates are; contact them and let them know what your business is and how you are out there to help your constituents, not harm them.

Some of the bills Bob discussed were:

A Bill was introduced on Healthcare Insurance which states that Washington cannot mandate a citizen of Virginia to purchase Health Care Insurance. There were 4 other bills introduced that was identical to this one.

A Bill was introduced on Chinese Drywall – since homeowners insurance does not respond to faulty/defective material, an insurance company cannot non-renew or cancel policies. This bill passed, and the Senate Commission appointed a committee to study the Chinese Drywall problem.

Bob spoke about the Autism health mandates, but the Senate killed the bill. The Senate will float ideas through the Autism Summit to be held in June or July for positive ideas. Families want and needs health care coverage for Autism.

Bob is and has always been so informative to let VA agents know what is “happening” in Richmond; what our industry lobbyist are doing, and how they respond to the insurance bills submitted.

The 50/50 drawing was held prior to Bob Bradshaw's departure since he had purchased tickets. The total amount collected was \$35.00, and one of the CPCU guest was the winner of \$17.50.

President, Julie Jones advises our guest we would begin our business meeting, they were more than welcome to stay, but understood if they chose to leave.

The first discussion of the meeting was a recommendation that IPR set up a separate checking account solely for Golf and Scholarship money. This would make it easier for those working on the Golf Tournament to obtain a check for expenses, and keeping the General Fund money separate from the Scholarship & Golf Tournament money.

Trish Clark made a motion that a separate checking account be opened in order to make disbursements from for the golf tournament. There should be 3 signatures on the checking account, President, Treasurer & Golf Tournament Chair. There should be no co-mingling of funds. Angelina Fair seconds the motion. Julie Jones, President put the motion on the floor for a vote and motion was passed.

Minutes of February Meeting

Minutes from the February Meeting was presented and President Julie Jones asked if any corrections should be made to the Minutes. Ann Huddleston advised under the "By-Laws Amendment" should be shown as "National By-Laws Amendments". These corrections were noted and will be corrected.

Treasurer's Report

Angelina advised she had corrected the date on the January 2010 Treasurers Report. President, Julie Jones asked if any corrections on the February Treasurers Report, having heard none, the report is to be filed for audit.

Teresa Sloan, Vice-President, advised in the November Meeting new Name Tags were discussed and a sign-up sheet was sent around. She still has the signup sheet and if you want a new name tag to please let her know. Teresa also stated she had sent out several new member packets. The name Amy Wilson was sent to us by National Headquarters, but no one seems to know who she is or where she works.

Ways & Means

Several ideas were offered for fun raising.

- 1) Ideas offered were a weekend-get-away to replace the NASCAR raffle. Melissa Maddox is still looking into this and asks if anyone has any ideas to let her know.
- 2) Old Salem Days – is always hard to get someone to work a two hour shift which nets us \$400 for 1 days work. It was thought we would not do this any longer because of the difficulty getting help, but due to our low funds, we decided we needed this project again this year. Jessica will be checking with the Jaycees letting them know we are available.
- 3) Kim Elliott has some old cookbooks left over from our original ways and means project back numerous years ago. They are being offered at \$5.00 each. Contact Kim if you have a sale for these cookbooks. There really are some good recipes in them.

If you have any other ideas, please let Julie know.

Nominating Committee

Ann Huddleston, Chair of the Nominating Committee presented the slate of officers for 07/01/10 – 07/01/11

Julie Jones, CPIW, CISR	President
Sonya David, CIC	President-Elect
Teresa Sloan, AIS, CPIW	Vice-President
Angelina Fair, CEI	Treasurer
Melissa Maddox, AIS, AIC	Secretary

Nominating Committee:

Ann Huddleston, CPIW -	Chair
Patricia Clark, CPIW, ACSR, DAE	
Melissa Maddox, AIS, AIC	

Officer elections will be held at the April 15, 2010 meeting. Nominations from the floor will be accepted at that time.

The meeting was adjourned at 8:15pm by president Julie Jones, CPIW

Submitted by: Margaret Byrd Wilson, CIC, ACSR, CPIW, DAE
For Secretary: Sandra W. Bowling, ARM, AIA, CPIW, DAE

COMMITTEE REPORTS

SCHOLARSHIP:

No Report at this Time.

Angelina Fair, CEI – Chairperson

EDUCATION:

Insurance Professionals of Roanoke sponsored two CE classes on Thursday morning, March 4th, 2010 at the Hotel Roanoke during the Region II Conference

Common Problems Found during Agent Investigations” was taught by Linwood Bennett from the Bureau of Insurance and we had 38 participants.

The other class presented by our good friends at Servpro dealt with Mold Remediation. There were 16 participants in this class.

The classes were free to IPR/NAIW members.

Jessica Mason, CPCU, CIC, AIS, CPIW
Chairperson



HAPPY Birthday!



April Birthdays

4/07 – Angelina Fair

4/19 – Margaret Wilson

Congratulations



**Angelina & Trevor Fair
September, 2010?**



Happy Easter
From Your Board of
Directors